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SIPDIS

PM/DTCC BLUE LANTERN BROKER INQUIRY FOR JOUBERT-LIN AND  
PM/DTC/CRD PAULA HARRIS

E.O. 12958: N/A  
TAGS: [ETTC](#) [KOMC](#) [SF](#)  
SUBJECT: BLUE LANTERN: VERIFYING BONA FIDES OF REGISTERED  
BROKER CLIVE DIGNON -- CASE K-2626

REF: STATE 100104

11. Please see guidance request at Paragraph Five.

12. Deputy Political Counselor visited the entity discussed in reftel, Dynamic Instrumentation Company, and met with owner Clive Dignon on October 2. Post confirms that the company is in business at the location listed in reftel, 8 Methwold Road, Saxonwold, Johannesburg. Dignon acknowledged that his company sells infrared cameras of U.S. origin. Dignon and his wife bought the company in 2004 and now employ a staff of seven people to market high-end technical equipment to major companies in South Africa.

13. Dignon lists among his customers South Africa's national electricity company ESKOM, as well as major corporate customers, including Coca Cola and Netcare Hospital. Dignon told us he worked with the Commercial Attache's office to develop the leads that have enabled him to market U.S.-origin infrared cameras in South Africa. Dignon's displays his company's business license on his office wall.

14. Asked whether Dynamic Instrumentation marketed U.S.-origin equipment outside of South Africa, Dignon said that his company markets equipment on a limited basis to companies in Mozambique, but that his customers for the U.S.-made cameras are all South African. Dignon indicated that he is aware of U.S. Munitions List restrictions, including the prohibition against unauthorized re-transfers and re-exports.

15. Guidance request: Regarding the issuance of the broker's license, Dignon asked us why the U.S. license is dated as issued on April 24, 2009 (to expire at the end of March 2010) when his payment for the license was not processed until July 12009. Dignon provided POLOFF copies of correspondence between Dynamic instrumentation and PM/DTC indicating that the company's bank draft for the license was received on August 8, 2009. Dignon asked us to check on whether the expiration date of the license could be amended, noting that the license itself is rather expensive at US\$1,000. Copies of the documents Dignon gave us are being e-mailed to PM/DTC and PM/DTCC. Please advise whether the expiration date can be amended to reflect when the license was actually issued to the company.

LA LIME